



Walter W. McIntyre
LMPI Speaking & Training
“Presentations and Training
Programs”



- **Listening and Speaking Skills**

Listening is a top level skill in a world where the spoken word is so important. Presents the 4 listening skills most commonly practiced and how to use them for success in life.

Effective speaking skills are key tools in the art of persuasion. Presents the 5 components of speaking that will make or break you in successful communication.

- **Shopper’s Journey**

Shoppers go through a 6 step journey on their way to becoming a customer. These six steps take you through the marketing and sales steps necessary to convert a shopper into a customer.

- **Lean and 5S**

Lean can be applied to any work environment. These tools are not complicated and allow for easy buy in of all process owners. I have experience in manufacturing, transactional and software development.

- **Motivation**

Personal Motivation and group motivation involve different approaches to achieve the same objective. Understanding yourself or your group is the first step. This involves your self/group vision and goals. You cannot plan for success unless you know where you are and where you are going.

- **Personal Development**

Keeping positive movement in your life is a function of personal development. When do you quit learning and stretching your skills?

- **Business Development**

Human relations, market development, innovation, vision, etc. All are important. This is a presentation about having a 360 degree field of vision regarding internal and external forces.

- **Lean Six Sigma**

A realistic approach to utilizing Lean Six Sigma principles in your business or organization. There are way to use this optimization tool in every size and type of business or organization.

- **Innovation and Invention**

As a patent owner and experienced innovator, I can bring personal expertise in these areas to you and your business or organization.



Walter W. McIntyre
LMPI Speaking & Training
“Professional Bio”



Walter McIntyre has spent 30 years in the business world, holding positions from apprentice to Vice President. Throughout that time he has worked in both the manufacturing and transactional sides of business operation. He is currently the Chief Operations Officer for Nationwide Parts Distributors and Automotive Electronic Solutions in Jacksonville, Florida.

Over these years, he has been in a leadership roll in the implementation of 5 process improvement initiatives, start-up of an electrical manufacturing business, and the invention of an internet communication device. This has given Walt a unique perspective on what works and what doesn't work when trying to improve the performance of a business or organization.

Mr. McIntyre earned a Bachelors Degree in Chemistry from Greenville College, Greenville, Illinois, in 1979. He earned a Master Degree in Engineering Management from the University of South Florida, Tampa, Florida, in 1995. He is also a Certified Six Sigma Black Belt, Certified Six Sigma Master Black Belt, and Certified Master Trainer.



Walter W. McIntyre
LMPI Speaking & Training
“Books and Web Site”

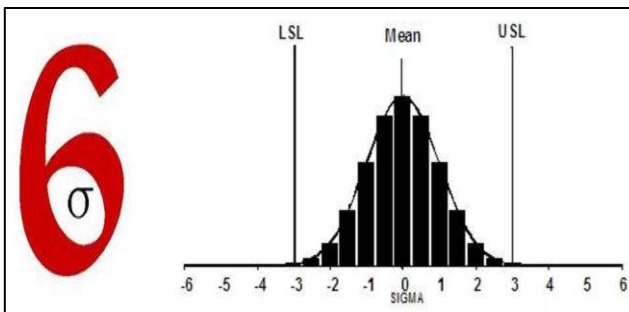


KIRKUS Discoveries Review....

McIntyre harnesses 15 years of experience in process improvement to produce this specialized book designed to help members of an office analyze and improve their performance and articulate their processes to senior management.

This book explains, in detail, the aspects of the Six Sigma process-improvement methodology. McIntyre focuses on the five phases of this methodology, including defining the problem process at hand, gathering data that accurately represents the process in question, analyzing that data to determine any defects, improving the process based on that data and making sure that gains from changing the process are maintained. He approaches each phase independently, giving a detailed overview of what someone looking to improve a process might do as they progress through all of them. The end product of the journey should be an improved process that helps customers get the results they're looking for and, therefore, helps business grow. McIntyre intends for this book to be useful to “ground floor” workers—those in cubicles and offices actually living out the processes in question...McIntyre tries to define his terms and make his specialized material as accessible as possible..... the information presented here could help a lot of companies solve problems and grow.

Has much to offer those trying to improve their business.



Leanmeanprocessimprovement.com

Posts on Business Development,
Personal Development and Lean Six
Sigma

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Walter W. McIntyre LMPI Speaking & Training “References”



“Walter McIntyre is an excellent trainer with a delivery style that educates, stimulates, and motivates our staff at our weekly sales trainings. I've learned some amazing things watching Walter's ability to enhance the day to day functions of our business by increasing productivity, decreasing expenses, and making the operations of the business run extremely efficiently. I highly recommend Walter McIntyre.”

June 21, 2011

1st [Brian Maxwell](#), *Sales Director / Corporate Sales Trainer, NPD*

““Walt is an extraordinary operations officer and project facilitator, impressive work ethic and great leadership ability which allow him to achieve top results consistently. I have looked up to him for guidance on how to achieve and surpass project targets; he is a top performer by far; he is an excellent coach who supports his colleagues by selflessly sharing his own skills and data proven successes. It is a pleasure knowing him and working with him; he is a must-have for any organization wishing to be and remain on top of its competitors.”” December 22, 2011

1st [Chuck Olsen](#), *Director of Diagnostics and Technical support, AES*

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“Contact Information”



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